

Highlights for Standalone results

- Net Profit After Tax (PAT) up by 40% QoQ and 15% YoY
- EBITDA higher by 51% QoQ and 12% YoY
- EBITDA Margin at 24%; up by 270 bps YoY

Unaudited financial results for the quarter and half year ended 30th June 2019

		Standalone				
		Apr-Jun'19 Qtr	Apr-Jun'18 Qtr	Jan-Mar'19 Qtr	Jan-Jun'19 H1	Jan-Jun'18 H1
Sales Volume	Mio t	5.82	6.37	6.37	12.19	12.59
Net Sales	₹ Cr	2,912	2,927	2,847	5,759	5,690
EBITDA	₹ Cr	698	622	463	1,162	1,129
PAT	₹ Cr	412	358*	295*	839	771

*Excludes dividend from ACC Ltd (subsidiary) ₹ 132 crore in Jan-Mar'19 Quarter and ₹ 141 crore in the Apr-Jun'18 Quarter

"Ambuja delivers a strong performance in the quarter backed by higher realisations and accelerated cost saving actions. Despite higher fuel costs, the company did well by optimising logistics costs, reducing raw material and fixed costs. Cement demand growth was muted in the quarter. Focus on increasing premium product portfolio, targeting high contribution markets, improved customer service combined with logistics efficiencies resulted in achieving a strong performance." **said Bimlendra Jha, Managing Director and CEO.**

Financial Performance

Net Sales stood at ₹ 2,912 crore compared to ₹ 2,927 crore in the corresponding quarter of the previous year. Pace of construction activities slowed down due to liquidity issues in the market and weak demand. Cement realisation registered a growth of 9% year on year.

Fuel costs were higher in this quarter and partly mitigated by freight & forwarding costs on account of network optimization, re-negotiations of contracts and change in mode mix.

For the quarter operating EBITDA stood at ₹ 698 crore against ₹ 622 crore in the corresponding quarter of the previous year.

Highlights for Consolidated results

- Net Profit After Tax (PAT) up by 19% YoY
- EBITDA higher by 15% YoY
- EBITDA Margin at 21%; up by 210 bps YoY

		Consolidated			
		Apr-Jun'19 Qtr	Apr-Jun'18 Qtr	Jan-Jun'19 H1	Jan-Jun'18 H1
Sales Volume	Mio t	13.02	13.61	26.89	26.94
Net Sales	₹ Cr	6,925	6,683	13,619	12,997
EBITDA	₹ Cr	1,484	1,294	2,481	2,296
PAT	₹ Cr	623	525	1,118	915

Performance of Material Subsidiary – ACC Limited

Net Sales during the quarter increased by 8% to ₹ 4059 Crore compared to ₹ 3768 Crore for the same quarter last year. Operating EBITDA for the quarter registered YoY growth of 25% to ₹ 783 Crore. Cost increase on account of higher fuel prices year on year, was partly mitigated by lower cost of raw materials, supply chain efficiencies.

Outlook

Re-election of a stable Central Government is expected to provide policy continuum and growth momentum. Recent actions such as lower interest rates, reforms in IBC and slew of measures announced for the financial sector to ease the liquidity, augur well for the economy. The Government's current budgetary allocation in infrastructure development, i.e. construction of concrete roads, interlinking of rivers, irrigation projects and affordable housing is expected to have a favourable impact on cement demand.