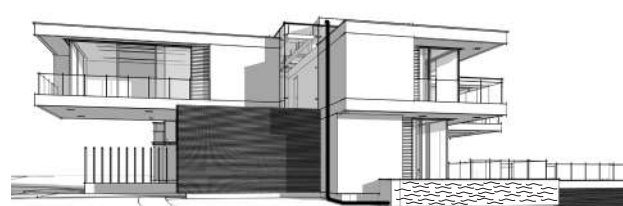


A Cement That  
 Conserves, Preserves And Harvests  
 Rainwater Is Not A Cement  
 Of The Future.

It Is The Future.



Ambuja is now over 6 times water positive.

We, at Ambuja Cement, constantly reinvent and recreate our products to not just provide strength and stability, but to also conserve and preserve natural resources. Which is why, our engineers developed a unique curing system for roof cement that defied conventional norms of curing that requires water. We then pushed ourselves further to integrate a rainwater harvesting system into the roofs at the time of construction, providing homeowners a new self-sustaining water supply system throughout the year, without worrying about unpredictable monsoons or falling groundwater levels. In effect, our unconventional methods helped save over 200 million litres of water in 2019. Our teams that provide the Ambuja Certified Technology (ACT) have today worked alongside several homeowners providing them with hassle-free home-building services with sustainable solutions for their homes. Here are the results for the quarter and year ended December 31<sup>st</sup>, 2019.

STANDALONE AUDITED FINANCIAL RESULTS FOR THE QUARTER AND YEAR ENDED 31<sup>st</sup> DECEMBER , 2019.

Particulars		Quarter Oct - Dec 2019	Quarter Oct - Dec 2018	Year Jan - Dec 2019	Year Jan - Dec 2018
Sales volume - cement	Million tonnes	6.54	6.13	23.96	24.18
Net Sales	₹ in crore	3,038	2,765	11,353	10,977
EBITDA	₹ in crore	548	404	2,149	1,891
Profit before tax and exceptional	₹ in crore	441	334	1,948	1,636
PAT*	₹ in crore	352	250	1,426	1,200

\*Adjusted for:

a. Reversal of deferred tax of ₹ 103 crore on account of change in income tax rate, in Q4 2019 and in full year 2019, write-back of tax provision in 2018 of ₹ 372 crore in Q4 2018 and in previous year 2018.

b. Exceptional item ₹ 85 crore in Q4 2018 and in previous year 2018

**Ambuja  
 Cement**

Call: 1800 22 3010